

JOHN SMITH, MBA

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CHIEF EXECUTIVE OFFICER – OIL & GAS – STRATEGIC LEADERSHIP

Oil & Gas CEO with 30+ years of award-winning experience leading global transformations and streamlining operations for offshore drilling organizations internationally. Strategic thinker respected for building high-performance teams, driving continuous improvement, and building consensus among executive leadership on high-profile decisions. Known for turning around underperforming organizations into billion-dollar successes despite challenging market conditions. Exceptional qualifications include a Master of Business Administration, a Master of Mechanical Engineering, and a Registered Professional Engineer Certification.

SELECTED HIGHLIGHTS

- Positioned two \$50B+ drilling companies at the forefront of the industry by developing and implementing strategic plans.
- Turned around Company XYZ from \$15B undervalued organization into a \$50B+ deepwater industry leader.
- Built global culture of ethics and compliance at Company XYZ, resolving the five-year FCPA investigation of the company activities under prior management.
- Led the successful integration of Operations for the Company N and Company M merger.
- Expanded two separate deepwater fleets worth more than \$8B each.

PROFESSIONAL EXPERIENCE

Chief Executive Officer 2004-2011, Company XYZ International, New York, NY: 2004 – Present

Transformed Company XYZ from a \$15B undervalued and highly levered organization into a \$50B+ deepwater industry leader.

Maximized shareholder value by exiting with a 21% premium over valuation in the Company T merger.

- Focused Company XYZ on the deepwater market, investing \$8.5B in specialized drilling ships and divesting almost \$5B of non-core land/offshore assets. Company XYZ became the partner of choice for BP, Petrobras, and Total.
- Created the Asset Management group independent of Operations to focus on drilling and asset maintenance. Instituted best practices such as benchmarking, performance monitoring, and dashboards down to the rig level.
- Built global culture of ethics and compliance, rebuilding the entire worldwide management team by upgrading talent bench and promoting trainees into leadership positions.
- Established disciplined capital allocation process with a strong system of internal controls to overcome a material weakness.
- Earned the Best Overall Governance, Compliance, and Ethics Program award by MNO Magazine nationwide in 2010 and other accolades for turnaround work.
- Resolved the five-year FCPA investigation of the company activities under prior management. Investigation ended favorably with the DOJ & SEC recognizing Company XYZ's cultural and financial turnaround and declining to require a court-appointed monitor.

Chief Operations Officer, ABC Corporation, San Diego, CA: 1997 – 2004

Promoted to lead Operations for a \$20B company. Led the post-merger integration of Operations for the combined Company M and Company N.

- Positioned Company ABC at the forefront of the drilling industry through the design and construction of 7 new deepwater rigs and 2 upgraded deepwater rigs totaling \$10B+.
- Led \$6B 50-50 joint venture with Customer A for procurement, marketing, and management.
- Directed rig operations, performance, and administration including expense reduction and control, competitive bidding and planning, and execution of large scale projects.

Additional Experience:

ABC Corporation, Vice-President/General Manager for Asian Division, San Diego, CA: 1994 - 1996

ABC Corporation, Vice-President/General Manager for European Division, San Diego, CA: 1992 – 1994

ABC Corporation, Various Leadership Roles in Engineering/Operations, San Diego, CA: 1981 - 1991

EDUCATION

University of Colorado, Denver, CO:

- *Master of Business Administration*
- *Master of Mechanical Engineering*
- *Bachelor of Science in Mechanical Engineering (Magna Cum Laude)*